

# The Future of Wholesale Distribution



**KIM'S**  
**CONVENIENCE**

**Don't let your size limit your growth.**

**Compete with the Giants**

Tonol empowers your team to compete on equal footing with the largest distributors in Canada. Your business will thrive like never before.







## Introducing Tonol: Revolutionizing Wholesaler Profitability and Customer Service

In this uncertain economy, wholesalers need to drive revenue, expand geographic reach, be more competitive, and most importantly, their bottom line? Tonol will help you compete with the largest distributors in Canada, and it will change your business forever. Here's how:

*"We are the case study you can copy and win."*

Gary Hyde, President  
Falls Wholesale Ltd.

**Maximize Revenue:** Say goodbye to limited sales opportunities. Tonol's powerful features have allowed us to connect with retailers effortlessly, resulting in a staggering 50.2% adoption rate within just 21 months. Our sales have increased by 16.2% YOY.

**Compete with Giants:** Don't let your size hold you back. Tonol empowers you to compete on equal footing with the largest distributors in Canada. Your business will thrive like never before. We are the case study that you can copy.

**Geographical Expansion:** Ready to conquer new markets? Tonol enables you to expand your geography with ease. We have already added 160 new accounts.

**Enhanced Customer Service:** With Tonol, customer satisfaction becomes your top priority. Retailers love the app's user-friendly interface, spending 50% less time on order preparation and submission. They'll have access to your special sheets, catalogues, and inventory 24/7, making their ordering and reordering experience easy and fast.

**Boost Efficiency:** Transitioning your sales team from the road to the office supercharges their productivity. Orders generated through the app allow your sales representatives to complete their calls in half the time, enabling them to reach out to new potential clients in untouched territories. They make more money and so do you. Further, we've virtually eliminated our vehicle expense.

**24/7 IT Support:** Worried about technical challenges? We've got you covered! Our dedicated IT team is available around-the-clock for you and your customers, ensuring a smooth and hassle-free experience.